

## **Negative Factors Observed by Interviewers**

Many employment applicants are unsuccessful because they failed to prepare for the interview or because they simply disregarded factors which were important to company interviewers. The following are behaviors which are considered negative by company interviewers.

1. Poor or inappropriate personal appearance.
2. Passive or indifferent attitude.
3. Lack of tact, maturity or vitality. Ill mannered.
4. No knowledge about organization or position offered.
5. Lack of career planning, indecision.
6. Lack of eye contact.
7. Evasive or hedging answers to questions.
8. Late for interview.
9. Limp, fishy handshake.
10. Slippery resume or application.
11. Poor expression, diction or grammar.
12. Over-bearing, over-aggressive or conceited.
13. Asked no or poor questions about job or organization.
14. Lack of confidence and poise.
15. Over-emphasis on money.
16. Condemnation of past employers or school.
17. Unwillingness to relocate.
18. Reluctance to begin in an open position.
19. Wants a position only for short time.
20. Failure to participate in community activities.
21. Cynical, strong prejudices or intolerance.
22. Narrow interests.
23. Inability to accept criticism.
24. High-pressure tactics.